



Export-Import Theory, Practices, and Procedures

Erdener Kaynak, Belay Seyoum

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- documentation, risks, and different forms of insurance
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 - export sales contracts
 - documenting export-import trade
 - the risks of foreign trade
 - exchange rates and international trade
 - methods of payment for exporting and importing goods
 - the benefits and theories of countertrade
 - the entry process for imports
 - import relief to domestic industry
- Export-Import Theory, Practices, and Procedures covers everything you need to know to start and run an export-import business. With over 100 tables and figures and a plethora of Web sites and Internet addresses to visit, this excellent text assists you in understanding the theories, practices, and procedures of exporting and importing to help you make informed and profitable business decisions.

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